Automotive Outsourcing

Internal

- Recruitment
- Onboarding
- Training/Shadowing -3 months
- Client introduction
- Start with Client

Discovery phase:

- Initial Lead
- Qualify lead
- Meeting booked
- Meeting held – Initial conversation (Including Indian Management Team)
- Task lists and Pricing provided
- Scoping information requested
- Pricing agreed
- Proposal Sent
- Proposal Signed

Onboarding:

- Engagement – Ignition
- Anti Money Laundering Checks
- Onboarding – Tech set up (aligned with client)

India Team:

- Introduction and Welcome to India Team
- Process provided by client
- Tech set-up & Access
- Work begins
- Client Process meeting

Feedback/Account Management:

- Month 1 - Weekly
- End of Month 2
- End of Month 4
- End of Month 7
- End of Month 11 – Renewal meeting
- Month 12 – Issue new engagement